Ross David Petty

Babson College Babson Park, MA 02457 (781) 239-5529 20 Holiday Rd Wayland, MA 01778 (508) 358-1167

ACADEMIC EXPERIENCE

Babson Research Scholar (appointed twice for three year terms)	2011-2017
Zwerling Family Term Chair, Babson College	2008-2011
Professor of Marketing Law, Babson College	1998-present

First law professor promoted to full at Babson. Developed & taught MBA electives: Marketing Law, IP Law and Strategy, and Branding Law and undergraduate and MBA electives in Technology Law. Guest lecturer in MBA electives: Product Development, Brand Management & Biotechnology.

Service includes: Appointments Decision Making Body 2007-2009

Graduate Decision Making Body 2001-2004

Graduate Decision Making Body
Graduate Judicial Board
Selection Committee, Gill Faculty Development Fund
2001-2004
2001-2004
2000-2002

Visiting Senior Lecturer of Law, University of Stirling (Scotland)

1994-1995

Developed and taught honors half unit in UK media law. Taught company law and commercial law to undergraduates and financial regulation to both undergraduates and post-graduates.

Associate Professor, Roger A. Enrico Term Chair, Babson College

1992-1997

Promoted two years early. Developed liberal arts half course entitled: The Bicycle: Vehicle for Societal Change and law component of integrated MBA program. Service includes:

Appointments Committee	1995-1997
Spokesperson, Combined Governance Committee	1993-1994
Chair, Faculty Governance Review Task Force	1992-1993

Assistant Professor, Babson College

1988-1992

Developed and exclusively taught graduate elective, Managing the Legal Environment of Business and graduate and undergraduate half course, Advertising Law. Undergraduate elective in government regulation revised to a marketing and competitive strategy orientation. Developed and taught two new clusters of Fundamentals of Business Law with (1) Speech Communication and (2) Microeconomics. Developed new management major in Entrepreneurial Studies and Business Law and new liberal arts concentration in Law and Society. Service includes:

Cluster Advisory Committee	1991-1992
Course Coordinator, Law 1000	1990-1994
Faculty Advisor to Babson Law Society	1989-1994
Board of Faculty Student Advisors	1988-1994
Undergraduate Decision Making Body	1990-1992
College-wide Copyright Committee	1990-1991
Chair, Internal Communication subcommittee	1989-1990
Policies and Procedures Task Force	1989-1990
All College Council	1989

Adjunct Professor, Babson and Bentley Colleges

1987

Taught Legal Environment courses in MBA and Undergraduate programs.

FEDERAL TRADE COMMISSION

Assistant Director (acting), Boston Regional Office

1986-1988

Acting second-in-command of 20 person office; substantial responsibility for office management, press relations, attorney recruitment, and supervision.

Assistant Director, Seattle Regional Office

1983-1985

Second-in-command of 20 person office; substantial responsibility for office management, press relations, attorney recruitment, and supervision. Supervised over ten investigations, negotiation of four antitrust consent orders, and drafting of seven comments before government agencies.

Sr. Attorney, Competition Planning & Evaluation Offices

1980-1983

Researched and drafted several memoranda on complex legal issues, including three briefs in a monopolization case and comments on competition cases and issues before other agencies.

Attorney Advisor to the Executive Director (Rotational Assignment)

1980

Compiled budget requests totaling over \$50 million, developed a management information system, and administered the first cessation of activities caused by a funding lapse.

Attorney, Division for Food and Drug Advertising

1977-1980

Obtained preliminary court injunction and negotiated seven consent orders including: the first provision holding a product endorser liable, restitution in excess of \$250,000, and corrective advertising.

XEROX CORPORATION

Service Planning Analyst

1975

Calculated product service cost factors and prepared sections of annual service budgets for 90 offices.

Data Support Analyst

1974

Coordinated data support planning for future products and compiled budget requests.

EDUCATION

HARVARD UNIVERSITY, Kennedy School of Government

1985-1986

M. P. A. emphasizing government regulation of business activity, economics, and business strategy.

UNIVERSITY OF MICHIGAN, School of Law

1975-1977

J. D. <u>cum laude</u>. Completed program in 27 consecutive months. Research assistant for two professors and student intern for one semester at the Media Access Project, Washington, D.C.

UNIVERSITY OF ROCHESTER, Grad. School of Management

1973-1974

M. B. A. in marketing and applied economics. Completed only four years after high school.

UNIVERSITY OF ROCHESTER, College of Arts and Sciences

1970-1973

B. A. with Distinction in political science in accelerated program.

HONORS, AWARDS, AND GRANTS

Outstanding reviewer Journal of Public Policy & Marketing	2013
Babson Faculty Research Scholar	2011-2017
Charles M. Hewett Master Teacher Award Academy of Legal Studies in Business	2008
Babson College Faculty Scholarship Award (one of five in the initial offering)	2008
Zwerling Family Term Chair	2008-2011
Highly Commended Paper for Journal of Product and Brand Management	2007
Thomas C. Kinnear Best Paper Award Journal of Public Policy & Marketing	2005
Most prolific single author in past ten years, Journal of Public Policy & Marketing	2002
Finalist, Best Paper Award Journal of Public Policy & Marketing	1998
Babson College, Class of 2000 Faculty Excellence Award	1997
Acad. Legal Studies in Bus. Holmes-Cardozo Award for Excellence in Research	1997
AMA Exceptional Contribution by a JPP&M Reviewer for 1996	1997
Anbar Electronic Intelligence Citation of Excellence	1997
Who's Who in the East (26th ed.)	1997-1998
Who's Who in American Education (4th ed.)	1994-1995
Tenure, Babson College	1994
Who's Who in American Law (8th ed.)	1993
Finalist, Stephen P. Ladas Memorial Award Competition, Int'l Trademark Assoc.	1992, 1993
Roger A. Enrico Term Chair	1992-1997
Who's Who in American Law (7th ed.)	1992
Who's Who in Rising Young Americans	1992
Babson College Summer Research Grants and Course Releases	various
Federal Trade Commission Commendation for Superior Service	1985

SELECTED PROFESSIONAL ACTIVITIES

Editorial Board Member, Journal of Historical Research in Marketing Editorial Board Member, Journal of Consumer Affairs Marketing Law Track Co-Chair, 2010 AMA Winter Educator's Conference	2013-present 2013-present 2010
Consultant with Pattishall, McAuliffe, Newbury, Hilliard & Geraldson, LLP	2005-2006
Staff Editor, American Business Law Journal 1989-1992,	2003-present
Member of the Board, Marketing and Society Special Interest Group, AMA	2003-2005
	1996-1998
Founder and Executive Secretary, Marketing Law Section, ALSB	1997-present
Editor, American Business Law Review Special Issue on Marketing Law	1997-1998
Chair, Editorial Advisory Board, Advertising Law Anthology	1996-1997
Member, Editorial Advisory Board, Advertising Law Anthology	1995-1998
Editor, Legal Developments Section, Journal of Public Policy & Marketing	1993-1998
Member, Editorial Review Board, Journal of Public Policy & Marketing	1992-present
President, North Atlantic Business Law Association	1993-1994
President-elect, North Atlantic Business Law Association	1992-1993
Program Chair, North Atlantic Business Law Association	1991-1992
Member, American Marketing Association	1992-present
Member, American Bar Association, Antitrust Law section (IP section since 2002)	1988-2012
Member, Academy of Legal Studies in Business (life member since 1997)	1987-present
Member, District of Columbia Bar	1978-present

SELECTED PUBLICATIONS & PRESENTATIONS

BOOKS

BRANDING LAW FOR ENTREPRENEURS: LEGAL ASPECTS OF STRATEGIC BRAND MANAGEMENT (in manuscript).

SPECIAL ISSUE ON MARKETING LAW (editor), 36(2) American Business Law Journal (Winter 1999).

THE IMPACT OF ADVERTISING LAW ON BUSINESS AND PUBLIC POLICY (Westport, CN: Quorum Books 1992), **reviewed in** 12(2) Journal of Public Policy and Marketing 284 (Fall 1993) and Journal of the Academy of Marketing Science 86 (Winter 1994).

MAJOR ARTICLES AND BOOK CHAPTERS

Social Marketing and the Law in HANDBOOK OF PERSUASION AND SOCIAL MARKETING, David W. Stewart ed., Chapter 10 (ABC-CLIO Oct. 2014)

International Advertising Law and Regulation: A Research Review and Agenda – the Devil is in the Details in HANDBOOK OF INTERNATIONAL ADVERTISING RESEARCH, Hong Cheng ed. Chapter 20, 395-413 (Wiley - Blackwell 2014).

From Puffery to Penalties: A Historical Analysis of U.S. Masked Marketing Public Policy Concerns, 5(1) Journal of Historical Research in Marketing, 10-26 (2013).

Using the Law to Protect the Brand on Social Media Sites: A Three "M"s Framework for Marketing Managers, 35(9) Management Research Review, 758-769 (2012).

Coca-Cola Brand Protection Before WWII – It's the Real Thing, 4(2) Journal of Historical Research in Marketing, 224-244 (2012). For a video presentation of this work, see http://www.youtube.com/watch?v=hnTg_451FIk

From Label to Trademark: The Legal Origins of the Concept of Brand Identity in 19th Century America, 4(1) Journal of Historical Research in Marketing 129-153 (2012).

The Evolution of Trademark Law and the Co-development of the Concept of Brand Marketing in the U.S. before 1946, 31(1) Journal of Macromarketing 85-99 (2011) abstracted as Trademark Law and the Development of Brand Marketing, in Marketing History: Strengthening, Straightening and Extending, Proceedings of the 14th Biennial Conference in Historical Analysis & Research in Marketing (CHARM) 75-76 (R. A. Hawkins, ed. 2009).

Marketing Tactics Discouraging Price Search: Deception and Competition (with Joan Lindsey-Mullikin), 64(1) Journal of Business Research 67-73 (2011).

Slogans that Both Promote and Identify the Brand –Using US and EU Trademark Law to Protect Slogans from Imitation (with Susanna H. S. Leong and May O. Lwin), 29(3) International Journal of Advertising 473-500 (2010).

The "Amazing Adventures" of Super Hero®, 100(3) The Trademark Reporter 729-755 (May-June 2010).

The Strategic Use of Legal Margins: How to Introduce an Extension of Someone Else's Brand in LEGAL STRATEGIES: HOW CORPORATIONS USE LAW TO IMPROVE PERFORMANCE, Antoine Masson and Mary J Shariff, eds. Chapter 15, 317-334 (Springer Publishing 2010).

The Use of Dead Celebrities in Advertising and Marketing: Balancing Interests in the Right of Publicity (with Denver D'Rozario), 38(4) Journal of Advertising 39-51 (2009).

Initial Interest Confusion v. Consumer Sovereignty: A Consumer Protection Perspective on Trademark Infringement, 98(3) The Trademark Reporter 757-788 (May-June 2008).

Covert Marketing Unmasked: A Legal and Regulatory Guide for Practices that Mask Marketing Messages, (with J. Craig Andrews), 27(1) Journal of Public Policy & Marketing, 7-18 (Spring 2008), abstracted in Marketing News 4 (May 1, 2008).

Advertising Regulation (with Jef I. Richards) in **THE SAGE HANDBOOK OF ADVERTISING**, Tim Ambler & Gerard J. Tellis, eds. 383-397 (Sage Publications 2007).

Transportation Technologies for Community Policing: A Comparison, 8(3), International Journal of Police Science & Management 165-175 (2006), **expanded from** Proceedings of International Symposium on Technology and Society 51-64, Amsterdam, NL (Sept. 2003).

The Regulation of Practices that Promote Brand Interest: A 3 Cs Guide for Brand Managers, (with Joan Lindsey-Mullikin), 15(1) Journal of Product & Brand Management 23-36 (2006) — selected as Highly Commended Paper by the Emerald Literati Network Awards for Excellence 2007 and one of ten out of 450 possible articles featured on the June 2006 Monthly Highlights on the Emerald website.

Regulatory Standards, Chapter 19 of **BICYCLE ACCIDENTS: BIOMECHANICAL, ENGINEERING AND LEGAL ASPECTS,** Paul F. Broker and Paul F. Hill, eds, (Lawyers and Judges Publishing Co. 2006), pp. 547-563.

Societal Regulation of the Marketing Function: Does the Patchwork Create a Quilt? 24(1) Journal of Public Policy & Marketing 63-74 (Spring 2005), abstracted in 2005 Marketing and Public Policy Conference Proceedings 180-88 (J. Langenderfer, D. L. Cooke & J. D. Williams, eds. 2005).

Obesity and the Role of Food Marketing: A Policy Analysis of Issues and Remedies, (with Kathleen Seiders), 23(2) Journal of Public Policy & Marketing 153-169 (Fall 2004) – winner of 2005 Thomas C. Kinnear – Journal of Public Policy & Marketing Best Paper Award, extracted in Babson Magazine (Summer 2006), 20-23.

Of Tartans and Trademarks, 94(4) The Trademark Reporter 859-880 (July-August 2004).

Seeking a Single Policy for Contractual Unfairness to Consumers: A Comparison of US and EU Efforts, (with J. Hamilton), 38(1) Journal of Consumer Affairs 146-166 (Summer 2004).

Regulating Target Marketing and Other Race-Based Advertising Practices, (with A. Harris, T. Broaddus & W. Boyd), 8(2) Michigan Journal of Race & Law 335-394(2003), earlier version abstracted in 1997 Marketing and Public Policy Conference Proceedings 11-12 (C. Iyer & G. Milne, eds. 1997) and **awarded ALSB Homes-Cardozo Award for Excellence in Research 1997.**

Wireless Advertising Messaging: Legal Analysis and Public Policy Issues, 22(1) Journal of Public Policy & Marketing 71-83 (Spring 2003).

Limiting Product Choice: Innovation, Market Evolution, and Antitrust, 21(2) Journal of Public Policy & Marketing 269-274 (Fall 2002).

The European Union's Consumer Guarantees Directive, (with J. Hamilton), 20(2) Journal of Public Policy & Marketing 289-296 (Fall 2001).

Teaching Marketing Law: A Business Law Perspective on Integrating Marketing and Law, 22(2) Journal of Marketing Education 129-136 (August 2000), **abstracted in** AMA Educators' Proceedings 52-53 (1998).

Marketing without Consent: Consumer Choice and Costs, Privacy and Public Policy, 19(1) Journal of Public Policy & Marketing 42-53 (Spring 2000).

It Could Have Been You: Marketing State Lotteries by Exploiting Counterfactual Thought (with J. Landman), 17(4) Psychology and Marketing 299-321 (April 2000).

Tobacco Marketing Restrictions in the Multi-state Attorneys General Settlement: Is This Good Public Policy? 18(2) Journal of Public Policy & Marketing 244-257 (Fall 1999).

Editor's Introduction: The What and Why of Marketing Law, 36(2) American Business Law Journal 239-254 (Winter 1999).

Comparative Advertising in the European Union, (with P. Spink) 47 International and Comparative Law Quarterly 855-76 (Oct. 1998).

Interactive Marketing and the Law: The Future Rise of Unfairness, 12(3) Journal of Interactive Marketing 21-31 (Summer 1998), reprinted in **Internet Marketing: Readings And Online Resources**, Paul Richardson, ed. (Irwin/McGraw-Hill, 2001), pp.304-314.

The Impact of the Sport of Bicycle Riding on Safety Law 35(2) American Business Law Journal 185-224 (Winter 1997).

Advertising Law in the US and EU 16(1) Journal of Public Policy & Marketing 2-13 (Spring 1997), nominated as one of four finalists for 1999 Thomas C. Kinnear best paper award.

Integrating Business Law into an Integrated MBA Curriculum: The Babson College Experience (with R. Mandel and T. Lester) 14(1) Journal of Legal Studies Education 17-34 (Spring 1996).

The Law of Misleading Advertising: An Examination of the Differences Between Common and Civil Law Countries 15(2) International Journal of Advertising 33-47 (1996), reprinted in 19(1) ADVERTISING LAW ANTHOLOGY 37 (1996), awarded 1997 Citation for Excellence by Anbar Electronic Intelligence.

Overview of Bicycle Accidents and the Law (pp 407-417, Duty of Cyclists to Wear Helmets (pp. 447-452), Duty not to wear Audio Headphones (pp. 452-453), and Regulatory Standards (pp. 463-475) in BICYCLE ACCIDENT RECONSTRUCTION AND LITIGATION by James Green, Paul Hill et al. (Tucson, AZ: Lawyers and Judges Publishing 1996).

Regulating Product Safety: The Informational Role of the US Federal Trade Commission 18(4) Journal of Consumer Policy 387-415 (1995), abstracted in 4 Marketing and Public Policy Conference Proceedings 128 (D. Ringold, ed. 1994).

Comparative Advertising in the EC: Will the Proposed Directive Harmonize Across the Atlantic? (with P. Spink) 14(2) Journal of Public Policy & Marketing 310-17 (1995), reprinted in 18(2) ADVERTISING LAW ANTHOLOGY 315 (1995).

Advertising Challenges: A Strategic Framework and Current Review (with R. Kopp) 35(2) Journal of Advertising Research 41-55 (1995), **reprinted in** 18(2) ADVERTISING LAW ANTHOLOGY 3 (1995).

Peddling the Bicycle in the 1890s: Mass Marketing Shifts into High Gear, 15(1) Journal of Macromarketing 21-46 (1995).

Advertising Law and Social Issues: The Global Perspective, 17(2) Suffolk Transnational Law Review 309-349 (1994), **reprinted in** 17(2) ADVERTISING LAW ANTHOLOGY 721 (1994).

Advertising and the First Amendment: A Practical Test for Distinguishing Commercial Speech from Fully-Protected Speech, 12(2) Journal of Public Policy & Marketing 170-177 (Fall 1993), reprinted in 17(1) ADVERTISING LAW ANTHOLOGY 285 (1994), abstracted in Proceedings of the 1993 Marketing and Public Policy Conference 62 (M. Sheffet, ed. 1993).

Joe Camel and the Commission: The Real Legal Issues, 12(2) Journal of Public Policy & Marketing 276-281 (Fall 1993), **reprinted in** 17(1) ADVERTISING LAW ANTHOLOGY 315 (1994).

Let's Not Dam(n) the Courts with More Damage Litigation: A Comment on Frederickson's "Recovery for False Advertising..." 31 American Business Law Journal 165-185 (1993), reprinted in ADVERTISING LAW ANTHOLOGY 35 (1994).

FTC Advertising Regulation: Survivor or Casualty of the Reagan Revolution? 30(1) American Business Law Journal 1-34 (1992), reprinted in 16(1) ADVERTISING LAW ANTHOLOGY 45 (1993).

Putting Business Into Business Law: The Integration of Law and Business Strategy, (with R. Mandel) 10(2) Journal of Legal Studies Education 207-218 (1992).

The U.S. International Trade Commission: Import Advertising Arbiter or Artifice? 17(1) North Carolina Journal of International Law and Commercial Regulation 45-69 (1992) reprinted in 15(2) ADVERTISING LAW ANTHOLOGY 397 (1992).

Competitor Suits Against False Advertising: Is Section 43(a) of the Lanham Act: Pro-consumer Rule or Anti-competitive Tool? 20(2) University of Baltimore Law Review 381-427 (1991), reprinted in 17(1) ADVERTISING LAW ANTHOLOGY 659 (1994), finalist 1993 Stephen P. Ladas Memorial Award Competition, United States Trademark Association.

Supplanting Government Regulation with Competitor Lawsuits: The Case of Controlling False Advertising 25(2) Indiana Law Review 351-395 (1991) reprinted in 15(2) ADVERTISING LAW ANTHOLOGY 295 (1992) reviewed in 82 Trademark Reporter 817 (Sept.-Oct. 1992) finalist 1992 Stephen P. Ladas Memorial Award Competition, United States Trademark Association.

The Evolution of Comparative Advertising Law: Has the Lanham Act Gone Too Far? 10(2) Journal of Public Policy & Marketing 161-181 (Fall 1991).

Regulation vs. the Market: The Case of Bicycle Safety, (pts. 1 & 2) 2 RISK: Issues in Health and Safety 77-88 & 93-120 (1991).

Predatory Promotion: A New Theory of Antitrust Liability? 27(2) American Business Law Journal 215-249 (1989), reprinted in 14 ADVERTISING LAW ANTHOLOGY 31 (1991).

Antitrust and Innovation: Are Product Modifications Ever Predatory? 22(4) Suffolk Law Review 977-1028 (1988).

The Consumer Product Safety Commission's Promulgation of a Bicycle Safety Standard, 10(1) Journal of Products Liability 25-50 (1987).

NOTES & PROCEEDINGS

Advertising (and Product Safety) in CON\$UMER SURVIVAL: AN ENCYCLOPEDIA OF CONSUMER RIGHTS, SAFETY, AND PROTECTION, Wendy Reiboldt and Melanie Horn Mallers, eds., 7-15 (ABC-CLIO 2014).

Bicycle Safety Standard in CON\$UMER SURVIVAL: AN ENCYCLOPEDIA OF CONSUMER RIGHTS, SAFETY, AND PROTECTION, Wendy Reiboldt and Melanie Horn Mallers, eds., 63-69 (ABC-CLIO 2014).

F. Beverley Robertson: The Tragic Life of Poundmaker's Defence Counsel, 73 Manitoba History 19-28 (Fall 2013).

Towards a Modern History of Brand Marketing: Where Are We Now? Varieties, Alternatives, and Deviations in Marketing History, Proceedings of the 16th Biennial Conference in Historical Analysis & Research in Marketing (CHARM) 210-220 (L. Neilson ed. 2013).

Who was Caroline Close Stewart? 24(2) The Stewarts 119-126 (2013).

Robertsons of Foxbar, Clan Donnachaidh Annual 25-28 (J.I. Robertson, ed. 2012).

Sorting the Stewarts of Ballymoran: The First Four Generations in County Down (with J. Douglas Cawley), 23(4) The Stewarts 303-321 (2011).

The Post-Culloden Migration of Robertsons to Paisley, Clan Donnachaidh Annual 24-27 (J.I. Robertson, ed. 2011).

Labels and Trademarks and Prints, Oh My! Legal Evidence of US Interest in Brand Protection in the 1800s, Marketing History in the New World, Proceedings of the 15th Biennial Conference in Historical Analysis & Research in Marketing (CHARM) 145-156 (L. Neilson ed. 2011).

Naming Names: Part three –Safeguarding brand equity in the U.S. by developing a family of trademarks, 17 (8) Journal of Brand Management Special Issue on Brand Governance –Managing and Safeguarding Brand Equity 561-567 (2010).

Post Boom Bicycling in Minneapolis: Counting Transportation Use, Cycle History: Proceedings of 20th International Cycle History Conference 73-80 (Gary Sanderson, ed. 2010). This paper was revised as **Bicycling in Minneapolis in the Early 20th Century,** 62(3) Minnesota History 84-95 (Oct. 2010).

Brand Parody Products: Is the Harm Worth the Howl? 26(2) Journal of Consumer Marketing 64-65 (2009).

Gild by Association, The Wall Street Journal R5, R11 (Dec. 15, 2008).

Recognizing the Rights of Consumers as Brand Co-owners, 17(6) Journal of Brand & Product Management 414-415 (2008).

Pet Peeves: Trademark Law and the Consumer Enjoyment of Brand Pet Parodies, 42(3) Journal of Consumer Affairs 461-470 (2008).

Flavor Trademark Hard for the Trademark Appeal Board to Swallow, 36(3) Journal of the Academy of Marketing Science (2008)(available at http://www.springerlink.com/content/d41x024k21227404/?p=54341f0d1d564cadace5d924837892 65&pi=31, pp4-5).

The Rise, Fall and Rebirth of Bicycle Police, 17(2) IPMBA News, 5-8 (Spring 2008).

Naming Names: Trademark Strategy and Beyond: Part two –Dealing with rival brand names, 15(4) Journal of Brand Management 232-238 (March 2008).

Naming Names: Trademark Strategy and Beyond: Part one --Selecting a brand name, 15(3) Journal of Brand Management, 190-97 (Jan. 2008).

Essay: Taming the Obesity Beast: Children, Marketing, and Public Policy Considerations, (with Kathleen Seiders), 26(2) Journal of Public Policy & Marketing, 236-42 (2007).

Peddling Schwinn Bicycles: Marketing Lessons from the Leading Post WW II US Bicycle Brand, Marketing History at the Center: Proceedings of the 13th Conference in Historical Analysis & Research in Marketing (CHARM) 162-171 (B. Branchik, ed. 2007).

Telemarketing in **ENCYCLOPEDIA OF PRIVACY**, William G. Staples, ed. (Greenwood Press 2007), pp. 552-555.

Book Review: Raising Customer Switching Costs – Profitable Marketing, but Public Policy Problem, 25(2) Journal of Public Policy & Marketing 250-253 (2006).

Marketing Law: Hit or Mislead –Secondary Brand Associations, 15(5) Marketing Management 44-48 (2006).

The Bicycle as a Communications Medium: A Comparison of Bicycle Use by the U.S. Postal Service and Western Union Telegraph Company, Cycle History: Proceedings of 16th International Cycle History Conference 147-159 (Andrew Ritchie, ed. 2005).

An Analysis of Consumers' Interpretations of the Semantic Phrases Found In Reference Price Advertisements, (with L. Compeau, J. Lindsay-Mullikin, & D. Grewal), 38 Journal of Consumer Affairs 178-187 (Summer 2004).

Tartan Law: A Celebration of National Tartan Day, 35 Business Law Review 97-110 (2002).

The Product Life Cycle and the Use of Bicycles to Deliver Goods and Services, Milestones in Marketing History: Proceedings of the 10th Conference in Historical Analysis and Research in Marketing (CHARM) 117-127 (T. Witkowski, ed. 2001).

Limiting Product Choice: A Consolidation of Antitrust Theory, Marketing and Public Policy: Conference Proceedings 115-125 (R. Hill & C. Taylor, eds. (2001).

The Rise of the Asian Bicycle Business: State Support and Survival Strategies, Cycle History: Proceedings of the 11th International Cycle History Conference 189-204 (2001).

Marketing without Consent: Consumer Costs and Privacy –A Preliminary Analysis, 1999 Marketing and Public Policy Conference Proceedings 73-79 (G. Gundlach, W. Wilkie and P. Murphy eds. 1999).

Squeezing Environmental Law into a Safety Law Session While Integrating with Other Business Disciplines, 16(1) Journal of Legal Studies Education 37-44 (Winter/Spring1998).

Bicycle Racing: The Social Impact of the Ultimate Technology-Based Sport, Cycle History: Proceedings of the 8th International Cycle History Conference 107-118 (1998).

Book Review: Pleased be Ad-Vised by Douglas J. Wood and Law and Advertising by Dean K. Fueroghne, 16(1) Journal of Public Policy & Marketing 189-191 (Spring 1997).

Women and the Wheel: The Bicycle's Impact on Women, Cycle History: Proceedings of the 7th International Cycle History Conference 112-133 (1997).

The Bicycle: Vehicle for Societal Change –A Two Hour STS Course, Science, Technology & Society Curriculum Newsletter 1-5 (Fall 1996).

A Word From the Chair 18(1) ADVERTISING LAW ANTHOLOGY xv-xvii (1996).

European Regulation of Misleading Advertising: A Conceptual Analysis 16(4) Journal of Media Law & Practice 23-26 (1995).

Peddling the Bicycle and the Development of Mass Marketing, Cycle History: Proceedings of the Fifth International Cycle History Conference 107-116 (1995).

Book Review: Legal Issues in Marketing Decision Making by Dorothy Cohen, 14(2) Journal of Public Policy & Marketing 334-338 (1995).

Introduction: The Marketing Discipline's Contribution to Advertising Law, 17(1) ADVERTISING LAW ANTHOLOGY xi-xvii (1994).

Bicycle Safety: A Case Study in Regulatory Review, 17(2) Regulation 22-24 (1994).

The Bicycle's Role in the Development of Safety Law, Cycle History: Proceedings of the Fourth International Cycle History Conference 125-143 (1994).

The Role of Law in the Marketing Curriculum, 4 AMA Educators' Proceedings 48-52 (1993).

The Federal Trade Commission's Informational Approach to Product Safety, 25 Business Law Review 117-132 (1992).

Challenging Import Advertising Before the U.S. International Trade Commission: A Public Policy Exploration of (Largely) Uncharted Territory, Proceedings of the 1992 Marketing and Public Policy Conference 20-32 (P. Bloom & R. Starr, eds. 1992).

The Civil War Record of Private John Stewart, Company A, 53rd North Carolina Infantry in FINLEY STEWART: THE RECORD OF OUR IMMIGRANT ANCESTOR AND SOME OF HIS PROGENCY by Julius M. Stewart and Virgil M. & Edna Stewart Spencer 784-794 (1992).

Recent Trends in FTC Advertising Enforcement, 24 Business Law Review 103-113 (1991).

OVERVIEW: Advertising Law and Competition, 14 ADVERTISING LAW ANTHOLOGY xiii-xxi (1991).

Comparative Advertising Law in the 1990s, 23 North Atlantic Business Law Review 159-175 (1990) reprinted in 15(2) ADVERTISING LAW ANTHOLOGY 377 (1992).

A Survey of Advertising Law: The Competitor's Perspective, 22 North Atlantic Regional Business Law Review 141-157 (1989) **reprinted in** 14 ADVERTISING LAW ANTHOLOGY 527 (1991).

The Federal Government & Bicycle Safety: Part Three – The Market Approach and Bicycle Helmets, 22 Bicycle Forum 4-7 (1989).

Predatory Practices Under Antitrust Law: Now That Pricing is Out, Is Anything In? 21 North Atlantic Regional Business Law Review 186-212 (1988).

The Federal Government & Bicycle Safety: Part Two – The CPSC Bicycle Safety Standard, 21 Bicycle Forum 4-7 (1988).

The Federal Government & Bicycle Safety: Part One – The National Perspective on Bicycle Safety, 20 Bicycle Forum 4-6 (1988).

TEACHING MATERIALS

Introduction to Judo Brand Diversion, available at http://faculty.babson.edu/petty/JBD/default.htm (2005).

The Law of Misleading Advertising: The Limits of Factual Promotion of Brand Attributes, available at http://faculty.babson.edu/petty/AdLaw/default.htm (2005).

Protecting Your Customer Value Proposition available at http://faculty.babson.edu/petty/CVP/index.html (2005).

TEACHING MATERIALS (con't)

Trademark Strength, available at

http://faculty.babson.edu/petty/TrademarkStrength/index.html (2005).

Overview of Global Antitrust Law, available at

http://faculty.babson.edu/petty/antitrust/baseslide.html (2004).

Curious George and the Legal System, Babson # 149-C01 (2001).

Proctor & Gamble v. Paragon Trade Brands: Diapers and Patents, Babson # 161-C99 (1999).

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Al Dunlap and Corporate Transformation (A)(supervised development) (1999).

Al Dunlap and Corporate Transformation: The Bubble Bursts at Sunbeam (B)(supervised development) (1999).

Al Dunlap and Corporate Transformation (TN)(legal section)(1999).

Borden, Inc. v. Kraft, Inc. (A) (with R. Kopp) ECCH # 595-043-1 (1996).

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Federal Trade Commission v. Kraft, Inc. (TN)(with R. Kopp) ECCH # 596-006-8 (1996).

Federal Trade Commission v. Kraft, Inc. (C)(with R. Kopp) ECCH # 596-007-01 (1996).

Federal Trade Commission v. Kraft, Inc. (TN)(with R. Kopp) ECCH # 596-007-08 (1996).

PRESENTATIONS

Antitrust & Product Strategy: A Consumer Choice Conceptualization. Presented at the 2014 Marketing and Public Policy Conference, Boston, MA (June 2014).

Canada's 2010 Anti-spam Law: The Third Evolutionary Stage in Spam Control Legislation – What More is Needed? Presented at the inaugural meeting of the Canadian Academy of Legal Studies in Business, Toronto, ON (May 2014).

Antitrust and Product Strategy: A Conceptualization for Managers. Presented at the Annual Meeting of the Academy of Legal Studies in Business, Boston, MA (August 2013).

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Bicycle Racing: The Social Impact of the Ultimate Technology-Based Sport Presented at the Eighth International Cycle History Conference, Glasgow, Scotland (August 1997).

Regulating Racially Discriminatory Advertising: Brown v. Board of Education Meets Modern Marketing Presented at the Annual Meeting of the Academy of Legal Studies in Business, Atlanta, Ga. (August 1997) and the 1997 Marketing and Public Policy Conference, Boston, Mass. (May 1997).

Teaching Marketing Law: The New Courses Panel Chair and Presenter at the Annual Meeting of the Academy of Legal Studies in Business, Atlanta, Ga. (August 1997).

The Bicycle: What is So Special About It? Lecture presented at the American Precision Museum, Windsor, Vt. (July 1997).

Teaching Marketing and Public Policy Courses Panel Chair and Presenter at the 1997 Marketing and Public Policy Conference, Boston, Mass. (May 1997).

Women and the Wheel: The Bicycle's Impact on Women, Presented at the Seventh International Cycle History Conference, Buffalo, NY (September 1996).

Advertising Law in the US and EU, Presented at the Annual Meeting of the Academy of Legal Studies in Business, Quebec, Canada (August 1996).

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Workstyle and Time Management Panel Presenter at Babson College Board of Research Program, Wellesley, Mass. (May 1996).

Comparative Advertising in the EC: Will the Proposed Directive Harmonize Across the Atlantic? (with P. Spink), Presented at the Annual Meeting of the Academy of Legal Studies in Business, Milwaukee, Wisconsin (August 1995).

Peddling the Bicycle and the Development of Mass Marketing, Presented at the Fifth International Cycle History Conference, Cambridge, England (September 1994).

Integrating Business Law into an Integrated MBA Program, Presented at the Annual Meeting of the Academy of Legal Studies in Business, Dallas, Texas (August 1994).

Marketing Law: Opportunities for Business Law Faculty, Panel Chair and Presenter at the Annual Meeting of the Academy of Legal Studies in Business, Dallas, Texas (August 1994).

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The Changing Face of Advertising Law, Presented at the Babson College Business Faculty Forum, Wellesley, Mass. (February 1991).

Comparative Advertising Law in the 1990s, Presented at the Annual Meeting of the North Atlantic Business Law Association, Boston, Mass. (April 1990).

A Survey of Advertising Law: The Competitor's Perspective, Presented at the Annual Meeting of the North Atlantic Business Law Association, Lowell, Mass. (April 1989).

Getting Published in Student-Edited Law Journals, Panel presentation at the Annual Meeting of the North Atlantic Business Law Association, Lowell, Mass. (April 1989).

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