

William B. Gartner

EDUCATION

- 1982 Ph.D., in Business Administration (Business Policy) University of Washington
Dissertation: "An Empirical Model of the Business Startup, and Eight Entrepreneurial Archetypes" (1983 Heizer Award Winner, Academy of Management)
- 1977 Master of Business Administration (Business Policy), University of Washington
- 1975 Bachelor of Business Administration (Accounting), University of Washington

FACULTY EXPERIENCE

- 2017- Bertarelli Foundation Distinguished Professor of Family Entrepreneurship, Institute for Family Entrepreneurship Research Director (2021-), Babson College
- 2016- Visiting Professor of Business Administration, Linnaeus University, Vaxjo, Sweden
- 2013-2018 Professor of Entrepreneurship and the Art of Innovation, Department of Management, Politics and Philosophy, Copenhagen Business School (2013-2018), Academic Director of the Copenhagen School of Entrepreneurship (2015-2016)
- 2013-2017 Visiting Professor of Entrepreneurship (2013-2015), Professor of Entrepreneurship (2015-2017), School of Management, California Lutheran University
- 2011-2012 Visiting Professor, ESSEC Business School, Paris
- 2004-2013 Arthur M. Spiro Professor of Entrepreneurial Leadership, Arthur M. Spiro Institute for Entrepreneurial Leadership, College of Business and Behavioral Science, Clemson University
- 1996-2004 Henry W. Simonsen Chair in Entrepreneurship, Lloyd Greif Center for Entrepreneurial Studies, Joint Appointment in the Department of Management and Organization (2000-2004), Marshall School of Business, University of Southern California
- 1994-1996 Professor in the Department of Management, Founder and Director of the Center for the Study of Enterprise, College of Business, San Francisco State University
- 1993-1994 Visiting Professor in the Henry W. Simonsen Chair in Entrepreneurship, School of Business Administration, University of Southern California
- 1985-1993 Assistant Professor (1985-1991), Associate Professor (1991-1993), Founder and Director of the Center for Entrepreneurial Studies (1985-1993), School of Business Administration, Georgetown University
- 1981-1985 Assistant Professor, McIntire School of Commerce, University of Virginia

PUBLICATIONS

1. Articles

Cucchi, Carlo, Lubberink, Robert, Dentoni, Domenico & William B. Gartner (in press) 'That's witchcraft': Community entrepreneuring as a process of navigating intra-community tensions through spiritual practices. *Organization Studies*. doi.org/10.1177/01708406211031730

Warhus, Jan, Frid, Casey & William B. Gartner (in press). Ready or not? Nascent entrepreneur's actions and the acquisition of external financing. *International Journal of Entrepreneurial Behavior and Research*. DOI 10.1108/IJEBR-09-2020-0586

Hlady-Rispal, Martine, Fayolle, Alain J. & William B. Gartner (in press). In search of creative qualitative methods to capture modern-day entrepreneurship research challenges. *Journal of Small Business Management*.

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Teague, Bruce, T., Champenois, Claire, Tunstall, Richard & William B. Gartner (2021). Editorial: An introduction to entrepreneurship as practice (EAP). *International Journal of Entrepreneurial Behavior and Research*. 27 (3): 569-578. doi.org/10.1108/IJEBR-04-2021-872

Lefebvre, Vincent., Radu-Lefebvre, Miruna, Gartner, William B. & Jean Clarke (2021). Building multitemporal awareness and reflexivity in family business: A visual sensemaking exercise. *Entrepreneurship Education and Pedagogy*. 4 (2): 194-203. doi.org/10.1177/2515127420921388

Neergaard, Helle, Gartner, William B., Hytti, Ulla, Diamanto, Politis & David Rae (2020). Editorial – Filling in the blanks: 'Black boxes' in enterprise/entrepreneurship education. *International Journal of Entrepreneurial Behavior & Research*. 26 (5): 817-828.

Nordqvist, Mattias & William B. Gartner (2020). Literature, fiction and the family business. *Family Business Review*. 33 (2): 122-129.

Thompson, Neil A., Verduijn, Karen & William B. Gartner (2020). Entrepreneurship-as-practice: Grounding contemporary theories of practice into entrepreneurship studies. *Entrepreneurship and Regional Development*. 32 (3-4): 247-256.

Wadhwani, R. Daniel, Kirsch, David, Welter, Friederike, Gartner, William B., and Geoffrey Jones (2020). Context, time and change: Historical approaches to entrepreneurship research. *Strategic Entrepreneurship Journal*. 14 (1): 3-19.

Gartner, William B. (2019). A good man is hard to find: Project management, entrepreneurship and serendipity. *International Journal of Managing Projects in Business*. 12 (1): 114-119.

Dentoni, Domenico, Pascucci, Stefano, Poldner, Kim & William B. Gartner (2018). Learning who we are by doing: Processes of co-constructing prosocial identities in community-based enterprises. *Journal of Business Venturing*. 33: 603-622.

Welter, Friederike, Baker, Ted, Audretsch, David B. & William B. Gartner (2017). Everyday entrepreneurship: A call for entrepreneurship research to embrace entrepreneurial diversity. *Entrepreneurship Theory and Practice*. 41 (3): 311-321.

Apfelthaler, Gerhard, Gartner, William B. & Armin J. Kammel (2017) One size does not fit all: Generalizing entrepreneurial insights in a world of differences. *European Journal of International Management*. 11 (3): 251-261.

Nielsen, Suna S. & William B. Gartner (2017). Am I a student and/or entrepreneur? Multiple identities in student entrepreneurship. *Education and Training*. 59 (2): 135-154.

Fayolle, Alain, Landstrom, Hans, Gartner, William B. & Karin Berglund (2016). The institutionalization of entrepreneurship: Questioning the status quo and re-gaining hope for entrepreneurship research. *Entrepreneurship and Regional Development*. 28 (7-8): 477-486.

Frid, Casey J., Wyman, David M., Gartner, William B., & Diana M. Hechavarria (2016). Low-wealth entrepreneurs and access to external financing. *International Journal of Entrepreneurial Behavior & Research*. 22 (4): 1-25.

Ingram, Amy E., Lewis, Marianne W., Barton, Sid and William B. Gartner (2016). Paradoxes and innovation in family firms: The role of paradoxical thinking. *Entrepreneurship Theory and Practice*. 40 (1): 161-176.

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Gartner, William B. (2015). Arts entrepreneurship: Scope, practice and community. *Artivate: A Journal of Entrepreneurship in the Arts*. 4 (2): 3-6.

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Gartner, William B. (1989). Some suggestions for research on entrepreneurial traits and characteristics. *Entrepreneurship Theory and Practice*, 14 (1): 27-38.

Gartner, William B., Terence R. Mitchell, and Karl H. Vesper. (1989). A taxonomy of new business ventures. *Journal of Business Venturing*, 4 (3): 169-186.

Miller, Alex, William B. Gartner, and Robert Wilson. (1989). Entry order and its relationship to market share and competitive advantage: A study of new corporate ventures. *Journal of Business Venturing*, 4 (3): 197-210.

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(Reprinted in (2002) Norris Kreuger (Ed.). *Entrepreneurship*. London: Routledge.)

(Reprinted in (2006) Per Davidsson (Ed.) *New Firm Start-ups*. Cheltenham, UK: Edward Elgar Publishing.)

(Reprinted in (2012) Landström, Hans. and Lohrke, Franz T. (Eds). *Intellectual Roots of Entrepreneurship Research*. Cheltenham, UK: Edward Elgar Publishing.)

(2013 Foundational Paper Award, Entrepreneurship Division, Academy of Management)

Gartner, William B. (1988). Who is an entrepreneur? Is the wrong question. *American Journal of Small Business*, 12 (4): 11-32.

(Reprinted in (1989) *Entrepreneurship Theory and Practice*, 13 (4): 47-68, as 1988 Best Article Award)

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(Reprinted in (2013) Héctor O. Rocha , David B. Audretsch & Julian Birkinshaw (Eds.) *Concepts of Entrepreneurship*. Cheltenham, UK: Edward Elgar Publishing)

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Gartner, William B. (1986). The Oz in organization. *New Management*, 4 (1): 14-21.

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2. Books

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Allen, Matt R. & William B. Gartner (2021). *Family Entrepreneurship - Insights from Leading Experts on Successful Transgenerational Entrepreneurial Families*. New York: Palgrave MacMillan.

Gartner, William B. & Bruce T. Teague (2020). *Research handbook on entrepreneurial behavior, practice and process*. Cheltenham, UK: Edward Elgar Publishing.

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3. Book Chapters

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Crosina, Eliana & William B. Gartner (2021). Managing legacy, achievement and identity in entrepreneurial families. In M. R. Allen & W. B. Gartner (Eds.) *Family Entrepreneurship - Insights from Leading Experts on Successful Transgenerational Entrepreneurial Families*. New York: Palgrave MacMillan, pp. 35-48.

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William B. Gartner (2009). Commercializing Science at Clemson University. Paper presented at the “Entrepreneurial Scientists – Teaching Entrepreneurship and Commercializing Results” International Workshop. University of Siegen, Siegen Germany, March 16.

William B. Gartner, Casey J. Frid and John C. Alexander (2008). Financing the emerging business through monitored and unmonitored sources of funding. Paper presented at the Babson Entrepreneurship Research Conference, Chapel Hill, NC, June.

Jianwen (Jon) Liao, and William B. Gartner (2008). Are planners doers? Pre-venture planning and the startup behaviors of entrepreneurs in the PSED. Paper presented at the Babson Entrepreneurship Research Conference, Chapel Hill, NC, June.

Gartner, William B. and Ted Baker (2008). “‘No cash, no fear:’ Just so stories for an entrepreneurial age. Paper presented at the 15th Nordic Conference on Small Business Research. Tallinn, Estonia, May.

Gartner, William B., Pamela Galluch and Jerome Katz (2007). “The Entrepreneurship Program Rankings Dilemma.” Paper presented at the Academy of Management Meetings, Philadelphia, August.

Gartner, William B. (2007). “Telling Stories / Changing Worlds: The Force of Entrepreneurial Narrative. Keynote address at the IDEA International Conference on Higher Education and Entrepreneurship, Copenhagen, Denmark, June.

Gartner, William B. (2007). “Entrepreneurship – hop.” Keynote address at the International Council of Small Business Meeting, Turku, Finland, June.

Sorensen, Suna & William B. Gartner. (2006) “Student and/or Entrepreneur? Managing Multiple Identities among Emerging University Student Entrepreneurs” (Nominated for the European Best Paper Competition). Paper presented at RENT XX, Brussels, Belgium, November.

Gartner, William B. (2006). “A ‘Critical Mess’ Approach to Entrepreneurship Scholarship.” Paper published in the FSF-NUTEK Award 10th Year Anniversary Series. Orebro, Sweden: Swedish Foundation for Small Business Research.

Gartner, William B. and Jianwen Liao (2005). “The Effects of Pre-Venture Plan Timing and Uncertainty on the Survival of Emerging Firms.” Paper presented at the “Nascent Entrepreneurship: The Hidden Potential” Conference, Durham, UK, September.

Gartner, William B. (2005). “Fail Forward.” Paper presented at the Entrepreneurship and Small Business Conference, Gothenburg, Sweden, September.

Gartner, William B. and Jianwen Liao (2005). “Making Sense and Cents Making in Pre-Venture Business Planning: Evidence from the Panel Study of Entrepreneurial Dynamics.” Paper presented at the Babson College Kauffman Foundation Entrepreneurship Research Conference, Wellesley, MA, June.

Gartner, William B. and Steven Berglas (2004). “Consulting to the Entrepreneur(ship).” Paper presented at the National Academy of Management Meetings, New Orleans, August.

Gartner, William B. (2004). “Analyzing Entrepreneurial Narrative.” Paper presented at the Babson College Kauffman Foundation Entrepreneurship Research Conference, Glasgow, UK.

Lichtenstein, Benjamin B. Carter, Nancy M., Dooley, Kevin and William B. Gartner. (2004). “Exploring the Temporal Dynamics of Organizational Emergence.” Paper presented at the Babson College Kauffman Foundation Entrepreneurship Research Conference, Glasgow, UK.

Gartner, William B. (2003). “Achieving ‘Critical Mess’ in Entrepreneurship Scholarship.” Paper presented at the 2003 International Entrepreneurship and New Venture Creation Conference, Durham, England, September.

Gartner, William B. and Candida B. Brush (2003). "Entrepreneurship as Organizing: Emergence, Newness and Transformation." Paper presented at the National Academy of Management Meetings, Seattle, August.

Gartner, William B., Carter, Nancy M., Lichtenstein, Benjamin M. B. and Kevin Dooley. (2003). "When Are New Firms Founded?" Paper presented at the National Academy of Management Meetings, Seattle, August.

Gartner, William B., Shaver, Kelly G. and Nikhil Aggarwal. (2003). "The Attributional Characteristics of Opportunities and Problems and Their Relationship to Perceptions of Firm Growth." Paper presented at the Babson College Kauffman Foundation Entrepreneurship Research Conference, Wellesley, MA, June.

Reynolds, Paul D., Carter, Nancy M., Gartner, William B., Greene, Patricia G., and Larry W. Cox. (2002). "The Entrepreneur Next Door: Characteristics of Individuals Starting Companies in America." Kansas City, MO: E. M. Kauffman Foundation.

Carter, Nancy M., Gartner, William B. and Patricia G. Greene. (2002). "Already There? The Career Reasons of Minority Nascent Entrepreneurs." Paper presented at the National Academy of Management Meetings. Denver, August.

Gartner, William B. and Kelly G. Shaver (2002). "The Attributional Characteristics of Opportunities and Problems Described by Nascent Entrepreneurs in the PSED." Paper presented at the Babson College Kauffman Foundation Entrepreneurship Research Conference, Boulder, CO, June.

Gartner, William B. and Nancy M. Carter. (2001). "The Demography of Opportunity: Some Preliminary Analyses and Results." Paper presented at the 15th Annual UIC Research Symposium on Marketing and Entrepreneurship, Washington, D.C., August.

Shaver, Kelly G., Gatewood, Elizabeth J. and William B. Gartner (2001). "Differing Expectations: Comparing Nascent Entrepreneurs to Non-Entrepreneurs." Paper presented at the National Academy of Management Meetings. Washington, D.C., August.

Shaver, Kelly G., Carter, Nancy M., Gartner, William B. and Paul D. Reynolds. (2001). "Who is a Nascent Entrepreneur? Decision Rules for Identifying and Selecting Entrepreneurs in the Panel Study of Entrepreneurial Dynamics." Paper presented at the Babson College Kauffman Foundation Entrepreneurship Research Conference, Jonkoping, Sweden, June.

Gartner, William B., Carter, Nancy M. and Gerald R. Hills (2001). "Opportunities are Enacted!" Paper presented at the "Movements in Entrepreneurship" Workshop. Entrepreneurship and Small Business Research Institute, Stockholm, Sweden, June.

Gartner, William B., Shaver, Kelly G. and Elizabeth J. Gatewood (2000). "Doing It For Yourself: Career Attributions of Nascent Entrepreneurs. Paper presented at the Babson College - Kauffman Foundation Entrepreneurship Research Conference, Boston, June.

Gartner, William B. (2000). Small-Business Development and Neighborhood Quality of Life. Washington, DC: Research Institute for Small and Emerging Business. Working Paper Series 00-01.

Shaver, Kelly G., Crosby, Elizabeth, Gartner, William B., Bakalarova, Karolina, and Elizabeth J. Gatewood (1999). Attributional Coding of Reasons to Enter Business: Manual and Item Sets.

Gartner, William B. and Gideon D. Markman. (1999). "Is Growth Profitable? A Study of Inc. 500 Fast Growth Companies." Paper presented at the Babson College - Kauffman Foundation Entrepreneurship Research Conference, Columbia, South Carolina, May.

Gartner, William B., Shaver, Kelly G. and Nikhil Aggarwal. (1999). "Perceptions of Problems and Opportunities and Their Relationship to Firm Growth." Paper presented at the Ninth Annual Global Entrepreneurship Research Conference, New Orleans, April.

Vesper, Karl H., and William B. Gartner. (1999). "University Entrepreneurship Programs - 1999." Lloyd Greif Center for Entrepreneurial Studies, Marshall School of Business, University of Southern California, Los Angeles. (256 pages).

Gartner, William B. (1998). Los Angeles Times – USC Marshall School 1998 Southern California Business Climate Survey. Los Angeles, CA: Lloyd Greif Center for Entrepreneurial Studies, University of Southern California.

Gartner, William B. and Earl Eisenberg (1998). "Why Most New Organizations Do Not Grow." Paper presented at the Babson College - Kauffman Foundation Entrepreneurship Research Conference, Gent, Belgium, May.

Gartner, William B., Shaver, Kelly G., Allen, Kathleen R., Bhat, Subodh, and Elizabeth J. Gatewood. (1997). "What Affects Growth Expectations?" Paper presented at the Babson Entrepreneurship Research Conference, Wellesley, April.

Shaver, Kelly G., Gartner, William B., Gatewood, Elizabeth J., and Lynn H. Vos. (1996). "Psychological Factors in Success at Getting into Business." Paper presented at the Babson Entrepreneurship Research Conference, Seattle, March.

Carter, Nancy M., Gartner, William B. & Paul D. Reynolds. (1995). "Exploring Startup Event Sequences." Paper presented at the Babson Entrepreneurship Research Conference, London, June.

Gartner, William B., Starr, Jennifer A. & Goodman, Jon P. (1994). "The Value of Content Analysis for Developing Venture Screening Skills." Paper presented at the Babson Entrepreneurship Research Conference, Wellesley, June.

Shane, Scott, A. & Gartner, William B. (1994). "The Measurement of Rates of Entrepreneurship in the United States Over Time." Paper presented at the Fourth Global Conference on Entrepreneurship Research, Fontainebleau, France, March.

Gartner, William B. & Starr, Jennifer A. (1993). "A Methodology for Identifying Entrepreneurial Behaviors." Paper presented at the Third Global Conference on Entrepreneurship Research, Lyon, France, March.

Gartner, William B. & Starr, Jennifer A. (1993). "Other Truths about Startups: A Reinterpretation and Reanalysis of Inc. Magazine's "Anatomy of a Startup" Series." Paper presented at the 1993 Babson College Entrepreneurship Research Conference, Houston, March.

Gartner, William B. (1993). "From Unemployed to Entrepreneur: A Model of Factors that Influence the Choice of Self-Employment Among Outplaced Middle and Upper Level Managers." Paper presented at the National Academy of Management Meetings, Entrepreneurship Division, Atlanta, August.

Gatewood, Elizabeth, J., Shaver, Kelly G., and William B. Gartner (1992). "Cognitive Factors in Entrepreneurial Persistence." Paper presented at the 1992 Babson Entrepreneurship Research Conference, Fontainebleau, France, July.

Gartner, William B., Katz, Jerome A., Gatewood, E. and Bird, B. J. (1992). "The Intellectual Development of Entrepreneurship, 1981-1990: A Cocitation Analysis of Frontiers of Entrepreneurship Research." Paper presented at the State-of-the-Art Symposium on Entrepreneurship, Iowa State University, Ames, Iowa, April.

Gartner, William B. and Jennifer A. Starr (1992). "The Nature of Entrepreneurial Work." Paper presented at the second Annual Global Conference on Entrepreneurship Research, Imperial College, London, March.

Gartner, William B. (1991). "Aspects of Organizational Emergence." Paper presented at the Conference on Entrepreneurship Theory, University of Illinois at Urbana-Champaign, October.

Shaver, Kelly, G., Elizabeth Gatewood, and William B. Gartner. (1991). "Attributions for New Venture Creation: An Experimental Comparison." Paper presented at the Babson Entrepreneurship Research Conference, Pittsburgh, April.

Gartner, William B., Barbara J. Bird, and Jennifer Starr. (1991). "Organizational Behavior/ Entrepreneurial Behavior." Paper presented at the Interdisciplinary Conference on Entrepreneurship Theory, Baltimore, January.

Gartner, William B., Elizabeth Gatewood, and Kelly G. Shaver. (1990). "Why Do People Organize? An Exploration of New Theories on Entrepreneurial Motivations." Paper presented at the Academy of Management National Meeting, San Francisco, August.

Gartner, William B. and Jerome Katz. (1990). "Varieties of Organizing: Expanding the Vocabulary of Organizational Forms." Paper presented at the Academy of Management National Meeting, San Francisco, August.

Low, Murray B. and William B. Gartner. (1990). "Trust as an Organizing Trope." Paper presented at the Academy of Management National Meeting, San Francisco, August.

Gartner, William B. and Alex Miller. (1989). "Entry Strategies." Paper presented at TIMS International Conference, Osaka, Japan, July.

Gartner, William B. and Robert J. Thomas. (1988). "An Exploration of the Methods Used by New Firms to Estimate Future Sales: An Update." Paper presented at the Conference on the Marketing/Entrepreneurship Interface, American Marketing Association Meetings, San Francisco, August.

Gartner, William B. (1988). "A Model Outlining the Characteristics of Entrepreneurship." Paper presented at the Academy of Management National Meeting, Anaheim, August.

Gartner, William B. (1988). "Finding Intention in Activity: A New Approach for Entrepreneurial Research." Paper presented at the Academy of Management National Meeting, Anaheim, August.

Gartner, William B. (1987). "What Do We Talk about When We Talk about Entrepreneurship?" Paper presented at the Academy of Management National Meeting, New Orleans, August.

Gartner, William B. (1987). "Entrepreneurs and Intrapreneurs: Their Roles in the Management of Human Resources," Paper presented at the National Conference of the American Society for Personnel Administration, June.

Gartner, William B. and Jerome Katz. (1986). "Properties of Emergent Organizations." Paper presented at the Academy of Management National Meeting, Chicago, August.

Gartner, William B. (1986). "Entrepreneurial Work." Paper presented at the Multidisciplinary Perspectives on Entrepreneurship Conference, Montreal, Canada, April.

Gartner, William B. (1985). "The Loss of Intentionality: The Failure of the Work Activity School to Explain Why Managers Behave as They Do." Paper presented at the Academy of Management National Meeting, San Diego, August.

Gartner, William B. and Barbara J. Bird. (1985). "Academic Interest in Entrepreneurship: A Survey of the Academy of Management Entrepreneurship Interest Group." Paper presented at the Babson Conference on Entrepreneurship Research, Philadelphia, April.

Gartner, William B. (1984). "The Entrepreneur and Corporate Self Renewal." Paper presented at the Fourth Annual Strategic Management Society Conference, Philadelphia, October.

Gartner, William B., Karl H. Vesper, and Terence R. Mitchell. (1982). "Eight Entrepreneurial Archetypes" Paper presented at the Academy of Management National Meeting, New York, August.

GRANTS

- 2012 Batten Fellowship, Batten Institute, Darden School of Business, University of Virginia. Support for research and writing on "the rhetoric of entrepreneurial practice."
- 2012 PACE, Aarhus University, Denmark. Support for research on the development of narrative theories and practices to enhance entrepreneurship pedagogy and training.
- 2007 Small Business Administration. Support for research on business planning and startup behaviors based on evidence from the PSED.
- 2006 Hollingsworth Foundation. Support for research and publication of a journal "ACORN – The Journal of Entrepreneurial Narrative and History."
- 2006 Small Business Administration. Support for research and publication of a chapter on pre-venture planning based on evidence from the PSED in "The Small Business Economy: Data Book 2007."

- 2006 Kauffman Foundation. Support for the Clemson/Kauffman Symposium on the Panel Study of Entrepreneurial Dynamics and the PSED Web Site (2006 – 2008)
- 2004 Kauffman Foundation. Support for the Clemson/Kauffman Symposium on the Panel Study of Entrepreneurial Dynamics (November 11 – 14, 2004).
- 2001 Kauffman Center for Entrepreneurial Leadership Research Grant. Support for Research and Writing of “Panel Study of Entrepreneurial Dynamics: Executive Report 2002.”
- 2000 Kauffman Center for Entrepreneurial Leadership Research Grant. Support for Research Assistant (Nikhil Aggarwal) to work on Panel Study of Entrepreneurial Dynamics.
- 1998 Los Angeles Times / USC Marshall School of Business 1998 Southern California Business Climate Survey. A survey of 30,000 businesses in Southern California. Funded by the Los Angeles Times.
- 1997 San Francisco Business Growth Study. A follow-up study of 6,000 businesses in the city and county of San Francisco. Funded by the Small Business Foundation of America.
- 1996 San Francisco Business Climate Survey. A study of 6,000 businesses in the city and county of San Francisco. Funded by the Pacific Gas and Electric Company.
- 1995 Coleman Foundation Entrepreneurship Awareness and Education Grant
- 1992 "An Oral Biography of Charles and Ray Eames." A grant to conduct an oral history of Charles and Ray Eames. Funded by the National Endowment for the Arts.
- 1992 A two year grant to develop cases on international business. Funded by the U. S. Department of Education.
- 1990 "The Eames Design Process." A grant to develop teaching materials on the management of design. Funded by the Corporate Design Foundation.
- 1989 "Estimating Demand for New Products." Center for Entrepreneurship Studies, Stern School of Business Administration, New York University, Research Grant.

SELECTED HONORS

- 2020 Babson College Entrepreneurship Research Conference Lifetime Member Award.
- 2016 Dedication to Entrepreneurship Award, Entrepreneurship Division, Academy of Management.
- 2013 2013 Foundational Paper Award, Entrepreneurship Division, Academy of Management. For the article: Katz, Jerome and William B. Gartner. (1988). Properties of emerging organizations. *Academy of Management Review*, 13 (3): 429-441.
- 2008 Outstanding Reviewer, *Journal of Business Venturing*.

- 2006 MBA Teaching Award (Second Year Students), College of Business and Behavioral Science, Clemson University
- 2005 FSF-NUTEK Award -- An International Award for Entrepreneurship and Small Business Research. The Award was instituted by the Swedish Foundation for Small Business Research (FSF) and the Swedish Business Development Agency (NUTEK) in 1996. The winner is elected annually by the Award Committee of FSF. "The award is given to a person who has produced scientific work of outstanding quality and importance, thereby giving a significant contribution to theory-building concerning entrepreneurship and small business development, the role and importance of new firm formation and the SME's role in economic development."
- 2000 U.S. National Federation of Independent Business Best Paper Award for "Doing it for yourself: Career attributions of nascent entrepreneurs." Paper presented at the Babson College-Kauffman Foundation Entrepreneurship Research Conference.
- 1994 Finalist for the Fritz Roethlisberger Memorial Award for paper published in the *Journal of Management Education* (Dr. Deming Comes to Class) which best reflects the ethos of the Organization Behavior Teaching Society.
- 1990 The Ronald L. Smith Distinguished Service Award, School of Business Administration, Georgetown University.
- 1988 Best Article Award, for "Who is an Entrepreneur? Is the Wrong Question" *Entrepreneurship: Theory and Practice*.
- 1988 Annual Faculty Research Award, School of Business Administration, Georgetown University.
- 1986 Gauling Award for Best Paper in *New Management* during 1985-86 for "Did River City Really Need a Boy's Band?"
- 1983 Heizer Award, Business Policy Division, Academy of Management, for Outstanding Research in New Venture Development, for dissertation, "An Empirical Model of the Business Startup and Eight Entrepreneurial Archetypes."
- 1981 National Honorable Mention and Regional Award for Best Small Business Institute Consulting Project, Small Business Administration.

SELECTED PROFESSIONAL ASSOCIATIONS AND AFFILIATIONS

Academy of Management

Entrepreneurship Division

Heizer Award Reviewer, 2003, 2004, 2016
 Task Force on Doctoral Education in Entrepreneurship, 1999 - 2002
 Doctoral Consortium: Co-Chair (1997 + 1998); Presenter (1999 – 2002, 2004)
 New Faculty Workshop: Presenter (2004); Co-Chair (2006 + 2007)
 Entrepreneurship Division Past Chair 1986
 Entrepreneurship Interest Group: Chair (1984 + 1985); Program Chair (1984)

Academy of Management Review

Editorial Review Board, 1985-1987; 1993-1996; 1996-1998
AMR Best Article Award Selection Committee (1993), Chairperson (1996)

Business History

Special Issue Editor, "Entrepreneurship and Transformations" 2020 -

Entrepreneurship and Regional Development

Special Issue Editor, "Celebrating curiosity: Narrative, literary and imaginative approaches of entrepreneurship," 2010
Special Issue Editor, "The Institutionalization of entrepreneurship: Questioning the status quo and re-gaining hope for entrepreneurship research," 2016
Special Issue Editor, "Entrepreneurship as practice: Grounding contemporary practice theory into entrepreneurship studies," 2017 – 2019
Special Issue Editor, "Fiction and the Entrepreneurial Imagination," 2020 –

Entrepreneurship Research Consortium, Executive Committee, 1995 – 2002

Entrepreneurship: Theory and Practice

Editorial Review Board, 1988-1998; 2005-2020
Special Issue Editor, "Models of Organization Formation," 17 (1+2), Fall 1992 + Winter 1993
Special Issue Editor, "Finding the Entrepreneur in Entrepreneurship," 18 (3), Spring 1994.
Special Issue Editor, "Entrepreneurship and New Venture Creation," 28 (5), Fall 2004.
Special Issue Editor, "Understanding Entrepreneurship Scholarship from a Bibliometric Perspective" 30 (3), 2006.

ESBRI - Entrepreneurship and Small Business Research Institute. Research Fellow. Stockholm, Sweden, 1997 -

European Journal of International Management

Special Issue Editor, "Entrepreneurship: Cross-national and cross-cultural perspectives," 11 (3) 2017
Special Issue Editor, "Family Business," 2018 - 2021

Frontiers of Entrepreneurship Research, Co-Editor, 1996 + 1997.

IDEA – International Danish Entrepreneurship Academy, Board of Advisors, 2004 – 2009.

International Journal of Entrepreneurial Behaviour and Research

Editorial Advisory Board, 2015 –
Special Issue Editor, "Entrepreneurship as Practice," 2018-2021
Special Issue Editor, "Filling in the Blanks: 'Black Boxes' in Enterprise/Entrepreneurship Education" 2018-2020

Special Issue Editor, "From Family Entrepreneurship to Family Enterpreneuring," 2020 -
International Journal of Entrepreneurship and Small Business, Associate Editor, 2017 -
International Scientific Committee of the Revue de l'Entrepreneuriat, 2010 -
Journal of Business Venturing
Editorial Review Board, 1989-2020.
Special Issue Editor, "Qualitative Methods in Entrepreneurship Research," 17 (5), 2002.
Special Issue Editor, "Entrepreneurial Narrative," 22 (5), 2007.
Journal of Business Venturing Insights, Editorial Review Board, 2015-2020.
Journal of Management, Editorial Review Board, 2002-2005.
Journal of Small Business Management
Editorial Review Board, 2001-2013.
Special Issue Editor, "In Search of Creative Qualitative Methods to Capture Modern Day
Entrepreneurship Research Challenges" 2019-2021.
Kolding Design School, International Board of Advisors, 2010 -
Organization, Special Issue Editor, "Critical Perspectives in Entrepreneurship Research," 2012
Panel Study of Entrepreneurial Dynamics II, Advisory Committee, 2002 – 2009
Scandinavian Journal of Management, Special Issue Editor, "Recontextualizing / Recreating
Entrepreneurship," 2008
Small Business Economics, Special Issue Editor, "Research on New Venture Creation," 2012
Strategic Entrepreneurship Journal,
Editorial Review Board, 2009-2020
Special Issue Editor, "Historical Approaches to Entrepreneurship Research: Investigating
Context, Time and Change in Entrepreneurial Processes," 2016-2020.